





| Paid Jobs | Farm Family Members | Wages  | Revenues |
|-----------|---------------------|--------|----------|
| 1,250     | 620                 | \$63 M | \$651 M  |

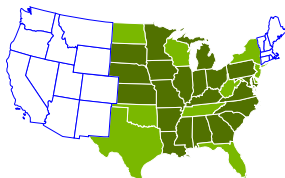
### Key State Results by Stage in the Value Chain

|   |   | Jobs | Wages   | Revenues * |
|---|---|------|---------|------------|
|    | <b>Soybean Production</b>   | 630  | \$34 M  | \$356 M    |
|    | <b>Soybean Delivery</b><br>to crushing facility<br>or point of export | 40   | \$1.8 M | \$6 M      |
|    | <b>Elevators</b>  | 80   | \$4 M   | \$9 M      |
|    | <b>Crushing</b>   | 210  | \$10 M  | \$172 M    |
|   | <b>Soy Oil Refining</b>   | 90   | \$5 M   | \$16 M     |
|  | <b>Port</b>   | 3    | \$0.3 M | \$2 M      |
|  | <b>Feed Milling</b>   | 100  | \$4 M   | \$5 M      |
|  | <b>Selected Food Use</b>  | 100  | \$4 M   | \$27 M     |

\* Revenues represent the value *added* to soy at each stage. This avoids double-counting the value of preceding stages.

### Total National Results

The national soybean sector has a total impact on America's economy of almost \$116 billion – the equivalent of more than 0.65 percent of the U.S. GDP, and up to 9 percent of the GDP for certain states.



■ Farming ■ Farming & Crushing

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|-----------|---------------------|----------|-----------|
| 280,000   | 78,000              | \$11.6 B | \$115.8 B |

- To perform this analysis, LMC estimated direct impacts and then applied multipliers from the U.S. Department of Commerce Bureau of Economic Analysis, which prepares them for 369 detailed industries.
- Jobs are presented on a *full-time equivalent* basis, so a seasonal worker is counted as part of a job.
- The state numbers do not add up to the totals, because several small impacts are not displayed.