



| Paid Jobs | Farm Family Members | Wages  | Revenues |
|-----------|---------------------|--------|----------|
| 720       | 300                 | \$36 M | \$287 M  |

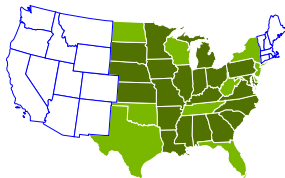
### Key State Results by Stage in the Value Chain

|                                                                                     |                                                                       | Jobs | Wages   | Revenues * |
|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------|------|---------|------------|
|    | <b>Soybean Production</b>                                             | 290  | \$16 M  | \$218 M    |
|    | <b>Soybean Delivery</b><br>to crushing facility<br>or point of export | 20   | \$0.9 M | \$3 M      |
|    | <b>Elevators</b>                                                      | 50   | \$3 M   | \$7 M      |
|    | <b>Soy Biodiesel Production</b>                                       | 10   | \$0.6 M | \$1.3 M    |
|   | <b>Port</b>                                                           | 20   | \$2 M   | \$36 M     |
|  | <b>Feed Milling</b>                                                   | 270  | \$10 M  | \$13 M     |
|  | <b>Selected Food Use</b>                                              | 10   | \$0.5 M | \$3 M      |

\* Revenues represent the value *added* to soy at each stage. This avoids double-counting the value of preceding stages.

### Total National Results

The national soybean sector has a total impact on America's economy of almost \$116 billion – the equivalent of more than 0.65 percent of the U.S. GDP, and up to 9 percent of the GDP for certain states.



■ Farming ■ Farming & Crushing

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|-----------|---------------------|----------|-----------|
| 280,000   | 78,000              | \$11.6 B | \$115.8 B |

- To perform this analysis, LMC estimated direct impacts and then applied multipliers from the U.S. Department of Commerce Bureau of Economic Analysis, which prepares them for 369 detailed industries.
- Jobs are presented on a *full-time equivalent* basis, so a seasonal worker is counted as part of a job.
- The state numbers do not add up to the totals, because several impacts, including soy oil refining, are not displayed.