



| Paid Jobs | Farm Family Members | Wages   | Revenues  |
|-----------|---------------------|---------|-----------|
| 4,360     | 1,865               | \$186 M | \$1,737 M |

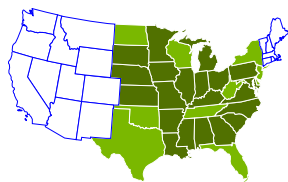
### Key State Results by Stage in the Value Chain

|                                                                                    |                                                                       | Jobs  | Wages   | Revenues * |
|------------------------------------------------------------------------------------|-----------------------------------------------------------------------|-------|---------|------------|
|   | <b>Soybean Production</b>                                             | 2,880 | \$139 M | \$1,596 M  |
|   | <b>Soybean Delivery</b><br>to crushing facility<br>or point of export | 370   | \$10 M  | \$34 M     |
|   | <b>Elevators</b>                                                      | 450   | \$13 M  | \$30 M     |
|   | <b>Soy Biodiesel Production</b>                                       | 80    | \$3 M   | \$10 M     |
|  | <b>Feed Milling</b>                                                   | 570   | \$21 M  | \$25 M     |

\* Revenues represent the value *added* to soy at each stage. This avoids double-counting the value of preceding stages.

### Total National Results

The national soybean sector has a total impact on America's economy of almost \$116 billion – the equivalent of more than 0.65 percent of the U.S. GDP, and up to 9 percent of the GDP for certain states.



■ Farming ■ Farming & Crushing

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|-----------|---------------------|----------|-----------|
| 280,000   | 78,000              | \$11.6 B | \$115.8 B |

- To perform this analysis, LMC estimated direct impacts and then applied multipliers from the U.S. Department of Commerce Bureau of Economic Analysis, which prepares them for 369 detailed industries.
- Jobs are presented on a *full-time equivalent* basis, so a seasonal worker is counted as part of a job.
- The state numbers do not add up to the totals, because several small impacts are not displayed.