



TO THE MEMBERS OF THE UNITED STATES CONGRESS:

The undersigned stakeholders are gravely concerned about the negative impact that the existing U.S. Mandatory Country of Origin Labeling (COOL) requirements for muscle cuts of meat may have on the U.S. economy. On October 20, 2014, a World Trade Organization (WTO) Compliance Panel released a report determining that the requirements violated obligations the United States has undertaken as a member of the WTO with regard to our two largest export markets, Canada and Mexico. If the Compliance Panel's original findings are found to be valid, both Canada and Mexico could subject an array of U.S. exports to retaliatory tariffs as soon as second quarter, 2015.

While Congress has acknowledged the on-going problem and addressed the need for finding a solution in the [FY 2015 funding package](#) passed in December, there is still an immediate need for corrective action by Congress. Otherwise, serious damage to U.S. exports should be expected to begin upon a WTO final determination of U.S. non-compliance.

Canada has already issued a preliminary retaliation list targeting a broad spectrum of commodities and manufactured products that would affect every state in the country. Mexico has not yet announced a preliminary retaliation list, but has implemented retaliatory tariffs in the past which may be indicative of future tariff actions. If tariff retaliation is authorized, U.S. industries would suffer billions in lost sales and take years to recover lost export markets after the tariffs are lifted. We invite you to review the state-by-state retaliatory analysis available at www.COOLReform.com.

Given the negative impact on the U.S. manufacturing and agriculture economies, we respectfully submit that it would be intolerable for the United States to maintain, even briefly, requirements that have been deemed non-compliant by the WTO. Accordingly, we request that Congress immediately act to assure U.S. compliance with international trade obligations. Prompt enactment of such a contingency plan is an essential defense of American export markets and jobs.

Thank you for your attention to this very important matter and for protecting American food production, agriculture and manufacturing from economic harm.

Sincerely,

Abbott
Agri Beef Co.
Altrius Group, LLC
American Bakers Association
American Beverage Association
American Chamber of Commerce of Mexico, A.C.
American Feed Industry Association
American Frozen Food Institute
American Fruit and Vegetable Processors and Growers Coalition
American Peanut Product Manufacturers, Inc.
American Seed Trade Association
American Soybean Association
Anheuser-Busch
Animal Health Institute
Appvion
Archer Daniels Midland Company
Auto Care Association
Bel Brands USA
California Chamber of Commerce
California Cherry Export Association
California Pear Growers Association
California Table Grape Commission
Campbell Soup Company
Cargill, Incorporated
The Coca-Cola Company
ConAgra Foods, Inc.
Consumer Electronics Association
Corn Refiners Association
Dart Container Corporation
The Distilled Spirits Council of the U.S., Inc.
Dr Pepper Snapple Group
Emergency Committee for American Trade (ECAT)
Fashion Jewelry and Accessories Trade Association
Food & Consumer Products of Canada
Food Marketing Institute

General Mills
Georgia Food Industry Association
Glanbia USA
Grocery Manufacturers Association
Hawaii Food Industry Association
Herbalife Ltd.
The Hershey Company
Hills & Company
Hilmar Cheese Company Inc.
H.J. Heinz Company
Hormel Foods Corporation
Independent Bakers Association
Information Technology Industry Council (ITI)
Ingredion Incorporated
International Dairy Foods Association
International Fragrance Association, North America
International Franchise Association
International Sleep Products Association
JBS USA
Kellogg Company
Kraft Foods Group, Inc.
The Latino Coalition
Leprino Foods Company
Louisiana Retailers Association
Mars, Incorporated
Metals Service Center Institute
Midwest Food Processors Association
Mondelez Global LLC
National Association of Egg Farmers
National Association of Manufacturers
National Beef Packing Co., LLC
National Cattlemen's Beef Association
National Confectioners Association
National Corn Growers Association
National Council of Farmer Cooperatives
National Foreign Trade Council
National Grain and Feed Association
National Grocers Association
National Milk Producers Federation
National Oilseed Processors Association
National Pork Producers Council
National Renderers Association
National Retail Federation
Nestlé USA

North American Equipment Dealers Association
North American Export Grain Association
Northwest Food Processors Association
Northwest Horticultural Council
NPES The Association for Suppliers of Printing, Publishing and Converting Technologies
Peanut and Tree Nut Processors Association
Penford Products Co.
Pennsylvania Food Merchants Association
PepsiCo
Pernod Ricard USA
Pet Food Institute
Produce Marketing Association
Red Gold, Inc.
Remy International, Inc.
Retail Association of Nevada
Roquette America
Sargento Foods Inc.
The Schwan Food Company
Seaboard Foods
Smithfield Foods
Snack Food Association
Sweetener Users Association
Tate & Lyle Americas
Texas Retailers Association
Transportation Intermediaries Association
Tyson Foods, Inc.
Unilever
United Egg Producers
United Producers, Inc.
United States Council for International Business
U.S. Chamber of Commerce
U.S. Dairy Export Council
U.S. Hide, Skin and Leather Association
U.S. Premium Beef
USA Rice Federation
The Walter Bagehot Council
WineAmerica
Wine Institute